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### **TRENDWAY ANNOUNCES NEW VICE PRESIDENT OF SALES**

Trendway Corporation has named David F. McGinn as its Vice President of Sales. McGinn, who came from Herman Miller, brings more than twenty-six years of experience in the contract furniture industry to his new position. His responsibilities will include strategic planning and operational leadership for all sales and distribution of Trendway products.

“Dave is an excellent match for Trendway,” said Mark Groulx at the January 22, 2004 Dock meeting. “His vast sales experience and knowledge of independent distribution channels will be important assets in the development and support of our dealers. He is a highly disciplined sales professional with a proven track record. We are pleased to have him on our team.”

Dave started his career at Minnesota-based Conwed Corporation, a manufacturer of office furniture and ceiling products. He worked primarily in their Office Furniture Division in a variety of sales and management positions. McGinn started with Herman Miller in 1985, where he held the position of Vice President Sales for Tradex, which transitioned to Phoenix Designs and later became SQA. In 1997 he switched his focus to technology-based tools for the sales channel, which included e-business procurement and advanced tools for design and specification. Most recently, he held the position of Vice President of Market Development for Global Customer Solutions.

Dave is a graduate of Mankato State College in Mankato, Minnesota. He and his wife, Ginger, reside in Holland, MI. They have two children, Matt and Erin, both of whom live in Chicago.

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Trendway Announces New VP of Sales

Page 2 of 2

“I’m very pleased to be joining Trendway,” says McGinn. “The company’s culture and leadership style complement and support my belief that you are only as good as the support you get from your manufacturing team. I am attracted to the Trendway team and the performance record they have established. I look forward to the opportunity to use my experience to help this firm reach its growth potential.”

Dave will join Trendway effective February 3, 2004.

### **About Trendway**

Based in Holland, Mich., Trendway Corporation is celebrating 35 years of providing high-performance, fully integrated product lines and excellent customer service and support programs. The company manufactures private and open plan office environments and seating distributed throughout North America. Products include Choices®, an extremely functional, high-value furniture system; Contrada® systems furniture including the highly acclaimed Contrada Raw and Contrada Power Arch; TrendWall® Moveable Wall System; and Trendway Seating by Interstuhl, office seating for all environments. For more information on Trendway, please call (616) 399-3900 or visit [www.trendway.com](http://www.trendway.com)

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